



January 1, 2008

Dear Valimet Customers,

Subject: Minimum Order Size/Minimum Charge Policy

This letter outlines Valimet's policy concerning no charge samples and minimum order size. This policy became effective January 2007.

1. Sample Charges

Valimet will supply one pound of most any material in stock for \$50.00. The customer will pay freight in all instances without exception. If the freight cannot be billed collect to the customer's Fed Ex or UPS accounts, the freight charges must be prepaid with a credit card.

Our lead time for shipment of samples is 7-10 business days if product is in stock. The existing expedite fee will apply to all "rush" sample order request(s).

The above policy can be waived only with the prior approval of the President or Sales Management.

2. Samples and Orders exceeding one pound:

There will be a \$250.00 minimum value imposed on all small orders. This value will be assessed according to the item purchased and the pricing structure according to the revised price list. The customer pays freight in all cases.

VALIMET, INC.

Customized Metal Powders

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