

# Valimet, Inc.

Our commitment to quality ensures that you get the product you need on time, every time

## Packaging Policy

Dear Valimet Customer:

As a metal powder supplier, we strive to provide our customers with superior quality product at competitive prices. Valimet packs its metal powders in steel containers that inhibit static and moisture problems. These containers range in size from quart cans to 55-gallon drums. We can also pack in conductive bulk bags (Super Sacks).

While our present economy seems to be improving slowly, many businesses are experiencing cost increases in several areas. Valimet's previous packaging prices remained unchanged for nearly five years. However, container costs have risen such that we must now pass along a portion of that increase to our customers.

Valimet is a bulk powder producer. Our small container charges include packing labor costs. Minimal order (1-2 packages) will be packed in steel cans/drums inside cardboard boxes at *no additional charge*. This packaging meets standard courier (UPS or Fed Ex) packaging specifications and eliminates "special handling" fees, representing an average cost savings to our customers of \$5.00 per package.

Packaging charges for various size containers are shown below based on maximum packing per container. These charges apply to *three containers or more* per shipment. We encourage you to take advantage of the "no charge" options, if possible:

Quart can:	\$2.50 per pound	(One pound, with liner)
½ Gallon can:	\$2.00 per pound	(Up to 5 pounds, with liner)
1 Gallon can:	\$1.75 per pound	(Up to 10 pounds, with liner)
2-½ Gallon Pail:	\$0.90 per pound	(Up to 25 pounds)
5-Gallon Pail:	\$0.50 per pound	(Up to 50 pounds)
30-Gallon Drum:	\$0.14 per pound	(Up to 400 pounds)
55-Gallon Drum:	\$0.12 per pound	(Up to 600 pounds)
Reconditioned 55-gal. drum w/liner:	<i>No additional charge</i>	(Up to 550 pounds)
Super Sack:	<i>No additional charge</i>	(Up to 2500 pounds/Truckload)
Super Sack in crate:	\$0.20 per pound	(Up to 2500 pounds/LTL shipments)

Note: When conductive liners are requested in new container, there is an additional liner charge of \$6.00 each for small liners (2 ½ to 5 gallon) and \$10.00 each for large liners (30 to 55 gallon).

Thank you for your cooperation and understanding. We welcome your comments so that we may better serve you.

